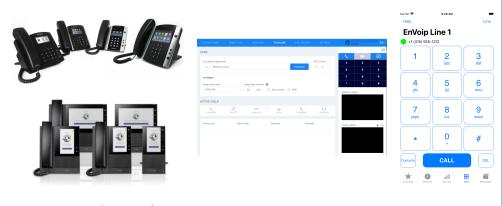
# E NETWORKS •







EnVoip Enterprise
Hosted VoIP & UCaaS
Channel Partner
Program

Enterprise Solutions that Simply Work!

Now Available in the UK & All of Europe



### **ABOUT US**

Envoi Networks, Inc. is a premier communications & technology company located in the Washington, DC metro area offering Enterprise Hosted VoIP Telephony, UCaaS (Unified Communications as a Service), Faxing and Texting to all types of organizations throughout the US, Canada, the UK and Europe. Our goal is to offer solutions that will increase productivity, raise efficiency and deliver cost savings to our customers.

Our speciality is to improve organization's communications and technology requirements through our expert solutions

Envoi Networks is headquartered in Ashburn, Virginia (also

critical cloud operations to meet your everyday needs.

known as the Dulles Technology Corridor) where Virginia's

"Data Center Alley" is located and is emerging as the national hub for data storage facilities. As much as 70% of the world's internet traffic traverses through Ashburn which is located in Loudoun County, one of the fastest

which are designed specifically to your needs.

#### **US Headquarters**



**Envoi Networks Corporate Office** 21721 Filigree Court Suite 2075 Ashburn, VA 20147 USA Tel: 571-620-2500 Fax: 571-620-2510



**Envoi Networks Data Center Facility** 21715 Filigree Ct. DC2 Building Ashburn, VA 20147

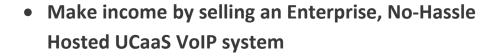
focused suburbs of the Washington, DC metropolitan area. Envoi Networks offices and data center facilities are strategically located within the premier Equinix Data Center facilities which is the original hub and birthplace of the internet as we know it. The first UUNet facility, which was a key hub in MAE-East and the Internet's first major interconnection point is located in Ashburn and is the home to AOL, Verizon Business (formerly MCI-WorldCom) and the DuPont Fabros Data Centers and many more facilities are continuing to make their home here including Raging Wire. Envoi Network's presence in the Equinix Datacentre facility, which peers IP traffic to over 90% of the world's Internet routes and their Internet Exchanges (IXs) route Internet traffic between 1,000+ telecommunications networks worldwide, gives us the ability to manage mission-

growing counties in the vicinity of our Nation's Capital. It serves as one of the most innovative and technology

We offer superior levels of expertise to organizations in the field of communications and provide other tactical services through our technology partners. Our customized solutions are designed to transparently integrate into all environments, from a small office to a large-scale enterprise. Envoi Networks was formed through the collaboration of real-world business needs and leading-edge technology. As a result, we comprehend the need to present solutions that are compatible with your financial resources, are simple to implement and are scalable to your growing needs. We look forward to the opportunity of demonstrating how Envoi Networks can improve your advanced technology needs.

## **Envoi Networks Channel Partner Program**

### Why Partner with Envoi Networks





- You will not look bad in front of your customers as we offer a premium service with white-glove customer support and Zero Touch phone provisioning
- Your customers will receive free phones from us so very little CAPEX
- Receive all commissions directly to you without splitting it with a master agent
- All commissions paid on time
- No start up fees or minimum revenue commitments
- Build a lucrative monthly recurring revenue business
- Customer term agreements help protect your commissions
- We will help you every step of the way with customer sales support, portal demos and fast, simple, easy to understand proposals
- Lucrative Recurring Monthly Revenue
- -- Agent packet available upon request which provides agreement and commission details.

Please contact us for more information at: 877-495-9604 or 571-620-2500 UK & Europe Tel: +44 20 3150 1726

Or email us at: support@envoi.com

www.envoi.com

#### **OUR PHILOSOPHY**

We work around your business. We strive to make technology integrate seamlessly with your business so your business can grow. As your technology partner, when your business grows ours will grow with you, therefore, we will work hand in hand with you to support your growth.



**Our mission is simple:** to deliver the most reliable and practical telecom, faxing, and text messaging solutions to help our clients and resellers improve quality, efficiency and business profitability in order to make technology an asset for their organization and not a problem.

#### **OUR PLEDGE**

We answer our phone.

You will always be able to reach us during business hours and after hour emergency numbers will be available.

- We listen to our customers and stive to be helpful.
  - We understand the need for our customers to be heard and understood. We will pay attention and give appropriate and timely responses. When suggestions are made, we will evaluate and implement them. We believe that business is not merely for the short-term or simply about profits but more importantly it is about the relationships that are built along the way which become our company assets.
- We go the extra mile and do not make promises we cannot keep.

  We will not only present you the best solutions available, but we promise to guide you and answer any questions you may have in order to help you come up with the best solution based on your needs and budget. Reliability is one of the keys to a successful relationship and in customer service there is no exception.
- We deal with problems & complaints and train our staff to ALWAYS be helpful, courteous, and knowledgeable.

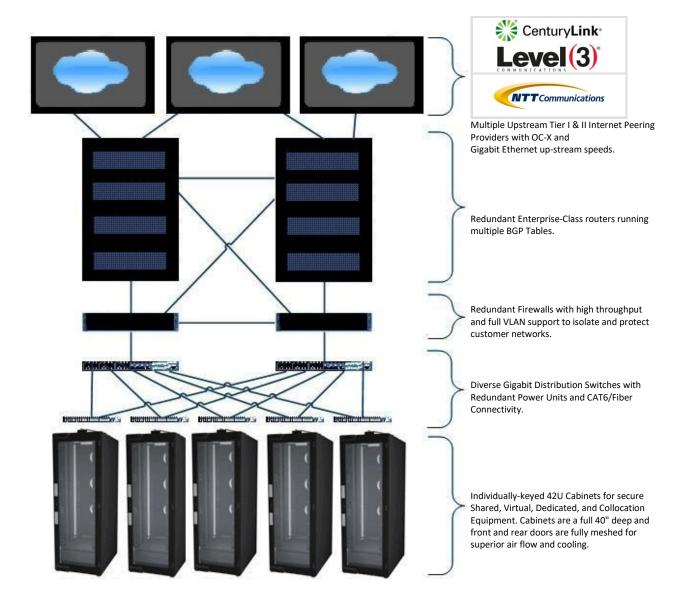
  If mistakes or misunderstandings occur, we will promise to give the necessary time and attention to resolve them right away. We will give our staff proper training, information and authority to enable them to properly take care of our customers' every need.

## **OUR NETWORK**

Our network architecture is n+1 redundant and our infrastructure was built with many layers of backup components and multi-dimensional networks. The design of our environment allows rapid growth to meet the ongoing needs of our clients.



Over the years, our experience has taught us the "do's" and "don'ts" of how to build a rock-solid foundation and has been engineered from the ground up to guarantee a network that is reliable, redundant, scalable and secure. Our network is designed to eliminate single points of failure and we only use Enterprise-Class equipment from industry leaders. We also monitor our network 24/7/365 both internally and externally to ensure uninterrupted service.



## **Why Envoi Networks**

Quality. Capability. Value.

Most industry experts agree that the end is near for the business phone closet. It's time for your business to partner with a Hosted PBX and VoIP provider who has the experience necessary to make you sound great, while enabling your business to take advantage of the capabilities and cost savings of business



quality VoIP. So finding a provider who knows how to deliver the highest quality voice over a data network is key.

You'll find no shortage of providers who say they do VoIP, or providers who resell a shrink-wrapped Hosted PBX software package, but buyer beware! Not all Hosted PBX and VoIP providers are alike. If they lead with "fit your business into my system," or low prices and a narrow feature set as their value proposition, you should run scared.

Leading with quality and capabilities before cost savings is better for your business, and is a time-tested model for success. With all that said, Envoi Networks pricing is extremely competitive, and our customers can attest to the great value that Envoi Networks delivers every day.

## **What We Offer**

Lead with Quality, then Capability AND Value

We like to disrupt the market with our offerings and instead of nickel and diming our customers and charging for each feature, we offer ALL of our Standard & Premium features included in our competitive pricing and also offer a Free Polycom VVX 401 or 411 phone rental included in our extension pricing. There are many low-end Hosted VoIP providers that are good for



SoHo & Residential customer, but when you need an enterprise business quality service that is reliable and scalable, Envoi Networks stands alone as your reliable partner.

With our newly deployed platform and Unlimited Plans, we are including all of our Premium Features at NO COST which include:

**FREE Unlimited Calling:** This includes calls to the US Lower 48 States, Puerto Rico and most of Canada (Please see our Terms of Service and Acceptable Use Policy for all details).

FREE NoBusy™ Phone Lines & DID/Tel Number: This option allows you to have as many telephone lines as you have users along with extra lines to use with your Free Conference Bridge and Call Center/Call Queue features. Each extension also gets a free Local DID/Phone Number.

**FREE Individual Outbound E-Fax Service:** Each individual will be able to send E-Faxes to anywhere US and Canada from their Control Panel with email confirmation.

FREE RingAnywhere™ Feature: You no longer have to be in the office to answer your phones. With RingAnywhere, incoming calls can be answered on your desk phone, softphone, your cell or landline phones. Once you answer form one device, the others will stop ringing.

**FREE SoftPhones and Windows, iOS & Android Clients:** Download free SoftPhones on your PC, Mobile or Tablets. Each user can have a desk phone and access to a SoftPhone at no extra charge.

**FREE Operator/User Control Panel:** You will have access to our EnVoip Control Panel that will allow you to see all of your extensions so you can determine who is on the phone, allows you to transfer calls by dragging and dropping extensions, dial outside numbers, listen to messages and many other features.

**FREE Click-to-Dial:** Click-to-Dial extension for the Google Chrome web browser. This extension detects telephone numbers on any web page and turns them into clickable links.

**FREE Video & Conference Bridging:** Each user can have their own conference bridge with no per-minute charge and many advanced features such as the system calling attendees to patch them in.

**FREE Call Recording:** Enterprise call recording services. Calls to Extension or Hunt Groups can be recorded. Call Recordings can be accessed from EnVoip Portal and recorded call files can be emailed or downloaded for permanent storage.

FREE Call Center ACD/Call Queues & IVR: Allows you to setup and manage Call Queues and Agents and the system will automatically place calls on hold in a queue, enabling operators/agents to handle multiple incoming calls. You also get IVR's or Auto Attendants at no extra charges.

**FREE Call Analytics:** You will be able to look at call history and download them in order to do in depth analysis of all calls. EnVoip also show Top Lists such as Called Numbers by Number of Calls, Duration, Cost, and Outbound Groups and the same is available for your Call Center reports.

FREE International Calling to 50 Countries: Aside from receiving very low International calling rates, you can make free calls to over 50 countries, which includes most landlines and some cellular services. Free countries include United Kingdom, Germany, France, China, Mexico, India, Brazil, Taiwan, and many others. Please refer to Envoi Networks' Int'l rate deck for full details and to determine the Country and City codes of included routes.

**FREE White-Glove Support & Upgrades:** Your organization will receive continued free premium on-shore support and trained staff will assist you by phone or our ticketing system. You will also have access to our portal to make any necessary changes on your own. Your organization will automatically receive our software updates.

**Enterprise Unlimited Faxing with Fax Appliance:** If you are a high-volume fax user and need a reliable service and like to use your fax machine to send and receive faxes or need a secure 256-bit AES Encryption and HIPPA compliant fax service with a secure portal, we have the right service for you.

**Test Messaging:** Our EnText<sup>™</sup> Enterprise Texting Solution is the reliable method to allow you to receive texts to your regular office telephone numbers and allows you to also send texts to your customers & business partners.

Call Quality & Up-time Guarantee with Managed Service Availability: Envoi Networks offers a 99.999% up-time guarantee for its Hosted Voice Services from its data center. We also offer managed services where we provide the circuit, CPE (Router, PoE Managed Switch & Phones) and we will guarantee your call QoS (Quality of Service)

**UK & European Local Service Availability:** We offer local VoIP telephone service in the UK and most European countries for companies that have a global footprint and need a unified solution and extension dialing between ALL offices with local service.

Additionally, our new portal provides even more flexibility and added features, such as SimulRing, Hot Desking, and Boomerang Calling jut to mention a few. In regards to our services, we offer an End-to-End managed solution that extends our Service Level Agreement (SLA) all the way to the customer premise. This solution includes products and services that will guaranty quality of service and an up-time guaranty of up to 99.999%.

## **EnVoip™ Phone/PBX Features**

In addition to the general advantages of a Hosted Cloud based UCaaS/VoIP system that include affordability, scalability, ease of use and mobility; our EnVoip Platform provides management tools that will help you run your business efficiently. Our Detailed Call Analytics allow you to evaluate and study your call volume so you can efficiently manage your calls using our Intelligent Call Routing features. Our onboarding and no downtime implementations take away the worry of switching services. We also project manage every switch-over and in consultation with the customer, build their system and implement it exactly to their needs as a turnkey project. We have the experience, knowhow and skills to make sure that our customers would be 100% satisfied with their new service and we will continue to take care of them with our fast and efficient customer service. Please see EnVoip's Enterprise UCaaS Hosted VoIP full feature list below:

## EnVolP™ Feature List



## Telephone Options

- 3 Way Calling
- Auto Attendant/IVR
- Call Center/Queuing
- Caller ID/CNAM
- Call Transfer
- Class of Service
- Click to Dial
- Control Panel
- Distinctive Ring
- ❖ E-911 Service
- Feature Codes
- Holiday Settings
- Hunt Groups
- Intercom
- International Calling
- Music on Hold
- Name Directory
- Online Account Management
- Proactive Monitoring
- Screen Popup
- Sound File Imports
- Speed Dialing
- Time Groups
- Toll Free Numbers
- Voicemail
- Voicemail Indicator
- Voicemail to E-mail
- Web Portal Access

## Productivity Features

- Announcement Hotline
- Auto Billing
- Auto Provisioning
- Bulk Dialing
- Call Center Functions
- Call History
- Call Monitoring
- Call Recording
- Conference Calling
- Conference Bridge
- Conference Invite
- Dial by Name Directory
- Enhanced 411 Listing
- Extension Dialing
- Fax to Email & to Fax Machine
- New Local DID
- ❖ New TF DID
- Number Porting
- Online Accounting
- Overhead Paging
- Page Groups
- Pickup Groups
- \* Receptionist Console
- Remote Access
- Simultaneous Ring
- SIP Trunking
- Time Route Calling
- ❖ Voicemail Distribution

#### Call Administration

- Anonymous Call Block
- Busy Lamp Field
- Call Blocking
- Call Forwarding
- Call History
- Call Hunt Groups
- Call Monitoring
- Call Pattern
- Call Queues
- Call Que Status
- Call Recording
- Call Tracking
- Call Waiting
- Caller ID Block
- Caller Announcement

# Mobility

- Android/iOS App
- Boomerang Calling
- Cell to Phone Transfer
- Find-Me-Follow-Me
- Desktop Call Assistant
- Hoteling/Hotdesking
- Outlook Integration
- Ring-Anywhere
- Softphones
- Virtual Numbers
- Virtual Telephones
- Web Faxing